

gigavoice



Extremely easy to do business with

Our customers find us "extremely easy to do business with us". We are highly successful with this simple philosophy of being optimal flexible by offering the most suitable model customized to clients' business need and making sure that products and services make our customers successful as well.

gigavoice

GigaVoice is an U.S. innovative IT outsourcing company specializing in near shore software development in South East Europe.

See more at: <http://www.GigaVoice.com>

GigaVoice Development Centers in Macedonia

- Competitive prices
- Visa-free entry
- Experienced quality IT talent pool
- Similar culture & religion
- Team oriented & proactive business approach
- Strong educational & scientific background
- U.S. and Dutch management in Skopje



GigaVoice a new approach to outsourcing

We have made the move to what this new generation of employees asks of us, away from the rigid "old school" IT outsourcing to the direct communication, without any interference, with the customer. It is a challenge to carry out any project type for you, we are optimally flexible. In the case of very long-term projects or long-term cooperation our experience shows that the nearshore solution is the solution realizing a very high value for your money.

Our main business is as such to help you to choose the most suitable model customized to your business need. To realize your project in-time and top performance or to build your team in Macedonia, support it and help you get the very best from it. We will keep providing you and your team with more services to greatly enhance the value and flexibility.

Smartshore or Nearshore? Two Business Models:

THE SMARTSHORE MODEL

OPTION 1: Fixed Budget

- GigaVoice takes delivery responsibility
- Fixed pricing
- Lead time 1-6 weeks

BEST FOR: Cases of short or mid-term projects with detailed software requirement specifications.

OPTION 2: T&M Pricing

- Client takes delivery responsibility
- Time and materials pricing
- Lead time 1-6 weeks

BEST FOR: Cases of short or mid-term Agile or pilot projects, projects where a fast start is essential, projects with no detailed software requirements specifications or when significant requirement change is expected.

NEAR SHORE CLIENT TEAM

- Fix monthly rates
- Client takes overall delivery responsibility
- Lead time: 4-12 weeks

BEST FOR: Cases of open-ended, very long-term projects or long-term cooperation.

Software development based on your demands

In the case of short or mid-term projects with a detailed software requirements specifications (SRS), our experience shows that the smartshore fixed budget option is the most effective solution.

In the case for short or mid-term Agile or pilot projects, projects where a fast start is essential, projects with no detailed SRS or with significant requirements change expected, the Smartshore T&M (time and materials) pricing is optimal.

In the case of open-ended, very long-term projects or long-term cooperation, our experience shows that the nearshore solution provides you with very high value for your money.

GigaVoice - Custom Solutions

WEB SOLUTIONS

We are specialized in the realization of web applications from the most simple up to the most complex configurations. Custom 5 page websites, corporate websites, websites for mobile platforms, on-line webshops and E-Commerce.

Customizing of template systems in the leading frameworks up to full customized applications. Enterprise solutions and corporate portals, CRM, CMS and ERP systems.

MOBILE SOLUTIONS

We realize Cross Platform Mobile Development for the main mobile platforms; native apps for iOS (iPhone, iPad), Windows Phone and Android. When a native app is not needed, a web based mobile application based on HTML5 is the solution.

Our Expertise □ Technology

At GigaVoice we are not limited by technology, we see it as a tool and not as a deciding factor, we solve your IT development needs and select development platforms & tools on the basis of what fits the best for the purpose rather than what is available.

LANGUAGES

- Java, .net, C++, Python, ColdFusion, Javascript, XML, CSS3, HTML5

DATABASE

- MySQL, PostGre, Oracle, MS SQL, Teradata, moongoDB, couchDB, Cassandra, Redis, memCached

GRAPHICS

- Adobe Photoshop, inDesign, Illustrator

TESTING

- Apache jMeter, PHPunit, Selenium, Load Testing, User acceptance testing, Black box, White box, Automation, Regression testing, Performance testing, Jenkins

TECHNOLOGY

- **PHP:** codeigniter, kohana, Magento, Yii, Symfony, Zend, CakePHP
- **Java:** Spring, JSF, Tapestry, Hibernate, Struts, JSP, Servlet
- **Server:** Apache, IIS, Tomcat, JBoss, GlassFish, ActiveMQ.
- **.Net:** ASP.NET MVC5 & MVC4, ASP.NET WebForms 4.5, WebMatrix
- **Python:** Django, Flask, SQLAlchemy, Twisted, ZeroMQ
- **Javascript:** JQuery, Angulars, JMVCM, Ext JS, MooTools, Prototype, Ajax, NODe.js
- **Ruby:** Ruby on Rails, Sinatra
- **Mobile Development:** Android, IOS/iPhone, Windows Phone Apps, Titanium, Phone GAP

CMS & TECH PRODUCTS

- WordPress, MediaWiki, phpBB, Drupal, Magento, Joomla, vBulletin, EPIServer, SharePoint, Dynamics CRM, AIX

GigaVoice Nearshoring

Have your own IT development team up and running in 4-12 weeks.

- No long-term contracts and no start-up costs
- Full process transparency and clear expectations from the outset
- Clear pricing with no hidden costs
- Have direct relationships with the developers
- Insourcing knowledge to enhance efficiency, productivity, output
- Knowledge transfer from the GigaVoice community
- Agile measurability for ongoing quality improvement
- Startup CTI tools and technology

The Process

1. Initiation Phase (duration depends on your time frame)

- Initiation of cooperation between you and GigaVoice
- Analysis of the maturity of your business, technologies in use and the strategic goals
- Mapping your outsourcing requirements, including special needs analysis
- Strategic analysis and planning by GigaVoice

2. Preparation phase (4-7 weeks)

- We do the recruitment and you the final interviews and decide from the pool of best suited candidates found, interviewed, tested, and shortlisted for you by our HR Recruitment
- Stipulating the needed technical infrastructure and mapping the knowledge transfer plans
- Consultation with us about best practices in nearshoring set-up, infrastructure, team composition, processes and methodologies
- Defining the methodologies of project management and measurement of distributed development team
- Communication with onsite and nearshore teams, cross-cultural management

3. Start-up phase (1-4 months)

- Implementation of the technical infrastructure, communication model, project management methodologies and reporting procedures
- Execution of the knowledge transfer plan, fine-tuning of tools, procedures, and processes
- We monitor and nurture the development, focusing on:
 - quality, productivity and effectiveness of the remote team according to best practices
 - maturity of the team and its integration into your business model and processes
 - communication with and within the onsite and nearshore teams, and adopting each other's culture and needs
 - software development methodologies

4. Operational phase (from 1 year on as long as you need it)

Continue monitoring on team performance, staff planning, process optimization and ad-hoc problem solving.

- Ad hoc solutions: we schedule with you check-up and gap analysis interview(s) based on your milestones.
- Every 6 months: Retention and Development Interview.

CONTACTS

USA

860-1 South State Road 7
Wellington , FL 33414

USA

TN, NC, SC, GA, AZ and NM
4921 Homberg Drive Suite D-2
Knoxville - TN 37919
Phone: 1 865 584 2509

Website

www.gigavoice.com

Email

contact@gigavoice.com

Germany

Stargarder Straße 40
30900 Wedemark
Phone: +49 175 542 9939

The Netherlands

Raadhuisstraat 77
1746BG Dirkshorn
Phone: +31 64 22 36 869

Macedonia

Ul. Bukureska 133
1000 Skopje
Phone: +389 02 3179 150

Macedonia

Ul. Mladinska 240
2400 Strumica
Phone: +389 34 340 005